



Development plans for the refrigerated container operator

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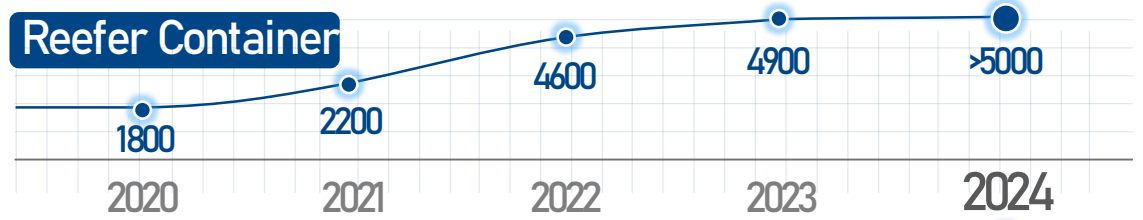
CONTAINER PARK RENOVATION

Since 2020, Dalreftrans has been implementing a program to reduce the average age of Reefer Containers

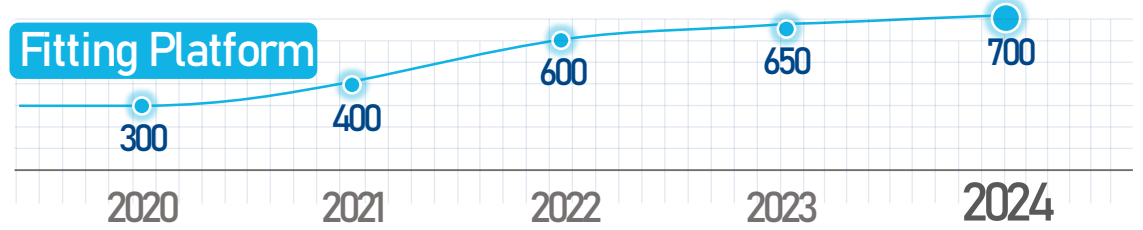


EQUIPMENT QUANTITY GROW

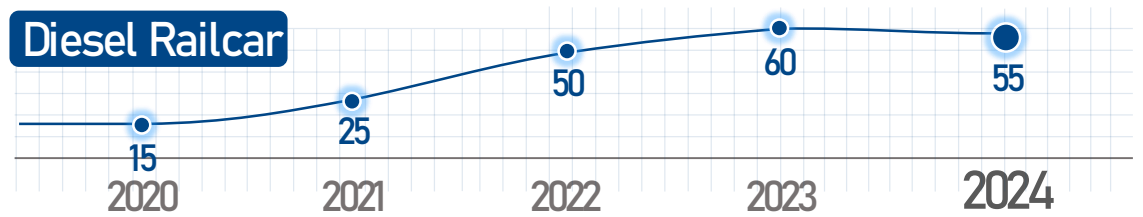
Reefer Container



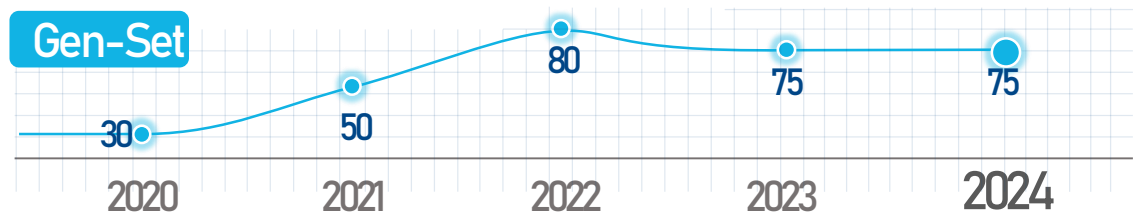
Fitting Platform



Diesel Railcar



Gen-Set



ROUTES

WERE



ROUTES

BECOME

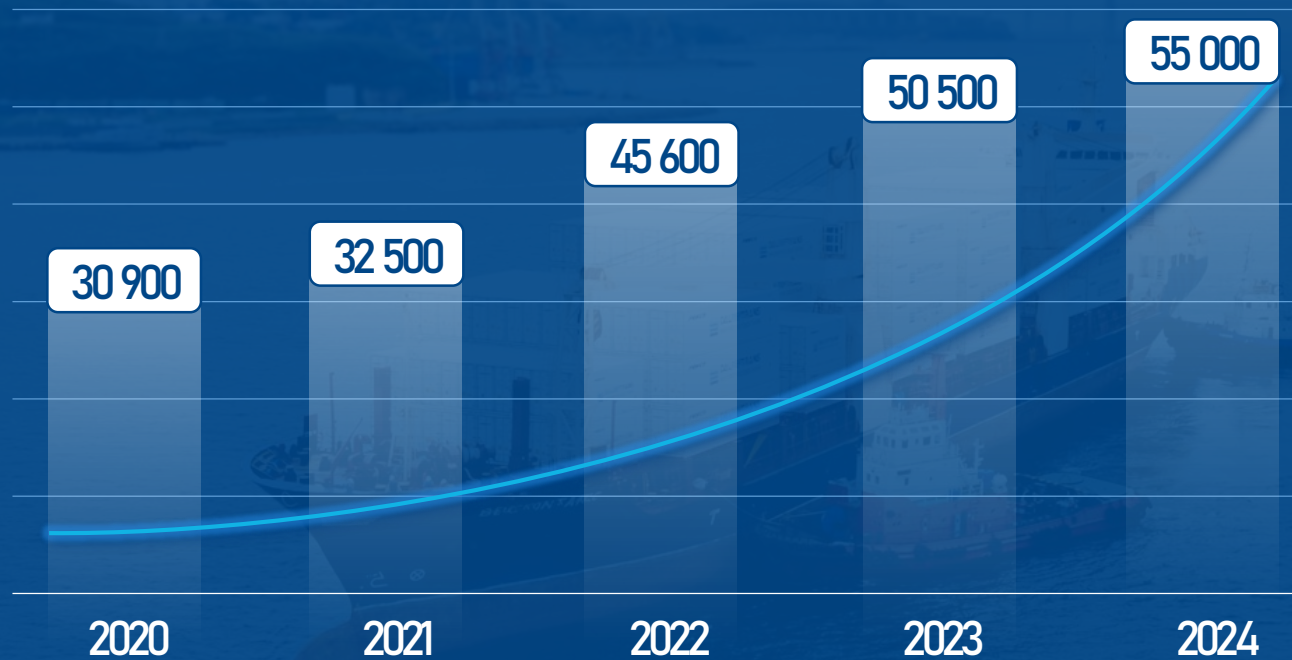


DALREFTRANS
INNOVATIVE COLD CHAIN



DALREFTRANS.RU

INCREASE OF VOLUMES



DEVELOPMENT OF SUBSIDIZED FISH TRANSPORTATION FROM THE FAR EAST TO THE WEST



DYNAMICS OF SUBSIDIZED POLLOCK TRANSPORTATION

2022 - 726 TEU



2024 Q1 - 670 TEU



+



Pink Salmon

+



Iwashi Herring

+



Minced Pollock

Domestic pollock can potentially replace supplies of imported fish, such as frozen pangasius fillets, tilapia, hake and frozen white fish.

THIS MEASURE WILL **INCREASE THE VOLUME OF DOMESTIC CONSUMPTION OF RUSSIAN FISH.**

PLANS TO IMPROVE SERVICE QUALITY



01 ONLINE ACCESS FROM PERSONAL ACCOUNT

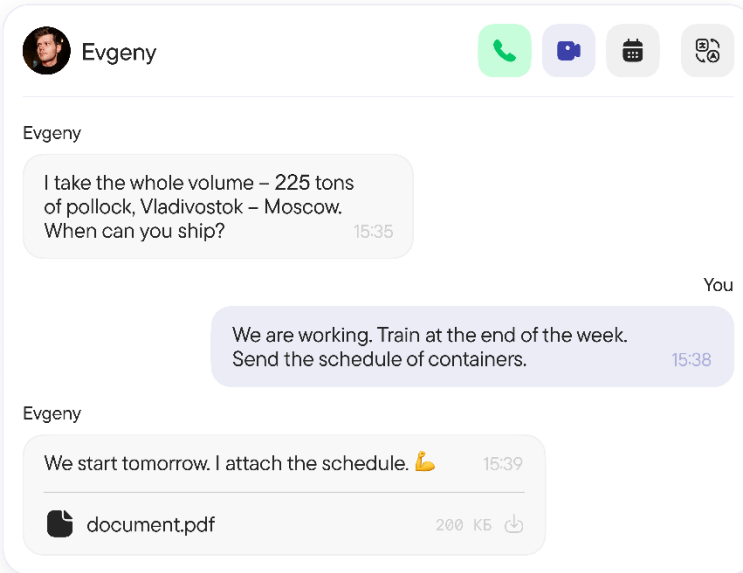
- TEMPERATURE OF TRANSPORTED CARGO
- GEOLOCATION
- SHIPPING AND CLOSING DOCUMENTS IN ONE WINDOW MODE

02 ENSURING BETTER CARGO SAFETY DURING TRANSPORTATION BY RENOVATING THE CONTAINER FLEET AND MAINTAINING ITS TARGET AGE





FishStat



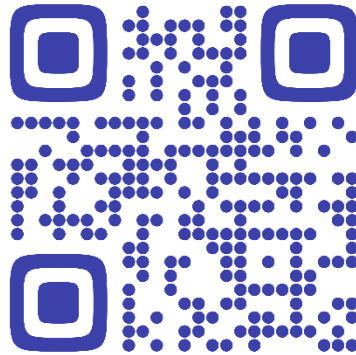
FISHCHAT

An effective tool for communication between participants in the fishing industry



Audio and video calls to FishChat, meeting planning functionality and built-in translator

fishstat.ru



All fisheries services in one place

B2B ecosystem of the fisheries industry

FishStat ecosystem



Auction trades



Complex logistics services



Sale of fish and seafood



Integration of services: EDMS*, CAC**, Audio-Video calls



Community of fishery professionals



Promotion tools, advertising and media



Price analysis and catch volume statistics



Storage services, cold storage terminals and warehouses

*EDMS – Electronic Document Management System

**CAC – Checking and Analysis of the Counterparty



>150

companies are already working with us



>500

active members



>500000

tons of fish – sales volume through FishStat



>4500

million total value of all contracts

FESCO



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